# "But I thought I was covered!"

When the unexpected happens, these are words you don't ever want to hear from your borrower. Proof of insurance does not guarantee reliable protection and too often lenders and borrowers discover this the hard way.

### **Ask Yourself:**

- How confident are you that the borrower understands all their exposures and are covered appropriately?
- How secure are you with the reality that the integrity of your loan is dependent on your borrower's commitment to due diligence?
- If the loan is more than a few years old, are you convinced that your borrower is reviewing the insurance program to catch any new changes or gaps in coverage?

## Committed to the Loan and the Lender

Lender Review Services from CIC can significantly reduce your risk exposure by evaluating your borrower's insurance risk and fixing it before a loss occurs and it becomes your problem. Not only does this help you become a safer, more secure lender but you can convert the expertise we give you into a point of differentiation from your competitors by letting prospective borrowers know that you have added-value to your lending services.

### Reliable Advice

It's our business to know insurance...not sell it. We have the expertise of former lenders, which bridges the gap between the lending and insurance contracts. You get useful advice, explanations and educational resources that you can understand and are relevant to lenders. We are 100 percent committed to insightful and thorough insurance due diligence that protects you and your borrower.

## **Learn More**

Learn more about our Lender Review program by calling or emailing us. For your convenience we've provided answers to common questions regarding our Lender Review program on our website: <a href="www.insconsultants.com/">www.insconsultants.com/</a> lender-review.htm.